

Dear customer,

It will certainly not have escaped your attention that there are currently many changes taking place in the market for flower pots and containers. Where black and terracotta pots based on up to 100% recycled material are now the standard, we are currently seeing a rapidly increasing demand for detectable products. Detectable means that the pots can be recognized in the recycling process using near infrared (nIR) detection technology. Pots made with the carbon black dye do not meet this requirement because carbon black absorbs the nIR rays. The pots are therefore not recognized and cannot be optimally separated.

Desch has therefore introduced two new brands:

### D-TECT® , made of nIR detectable recycled plastic.

D-Tect® is nIR detectable so that the pots can be separated in the recycling companies. D-Tect products thus comply with the system of waste separation used in the United Kingdom. Moreover, D-Tect® is made from up to 100% recycling material.

What does this mean? Desch has immediately switched over to make all thermoform pots and containers in the terracotta color with a NIR-detectable terracotta inside instead of a black inside. In addition, all our coloured pots that are newly produced will also be provided with a detectable light interior so that they also meet the requirements for D-Tect®. Of course we will not have all products in stock from day one but there will be a transition from terracotta / black to terracotta / terracotta in the coming half year. This means that during this transition period there is a possibility that we do not yet have all products available in terra / terra but still in terracotta / black. D-Tect® can also be produced in grey / grey on request. With D-Tect® products you are assured of nIR-readable pots and containers.



### RECOVER®, Cyclos HTP certified and nIR detectable, based on post-consumer plastic.

All products that carry the Recover® brand are Cyclos HTP certified, which means they meet the highest detectability and recycling requirements. In addition, Recover® products are based on post-consumer waste materials and are detectable as PP with which these products are fully circular: Recover® products that end up in consumer waste can be fully reused by us after separation by recycling companies.

